



Advanced Information Technology Public Company Limited: AIT

Opportunity Day
20 August 2025

AIT's Performance Q2/2025



Agenda

1 Company Overview

2 Financial Highlights Q2-2025

3 Business Outlook

Our Company at Glance



30+ Years of Experience

- in System Integration business
- 20 years listed on SET

6,700+ Million Baht
of revenue over the past 4 years



40+ Key Customers
contributing 90% of revenue



**5 Pillars of Key
Technology Partners**



500+ Employees
300+ Experienced Engineers
60+ Project Managers
200+ Operations



**350+ Certified
Engineers and PM**



**1HO / 7 Service
Centers**
offering 24/7 SLA nationwide



Company Milestones



● Recent Achievements

- 2024: Achieved **the highest revenue** since the company was established, recording 7,198 million baht

AIT Management



Sasinet Baholyodhin

Acting President and CEO



Suraporn R.

SEVP – Service



Apichai N.

SEVP – Marketing and Sales



Promporn K.

SEVP – Support



Sasinet B.

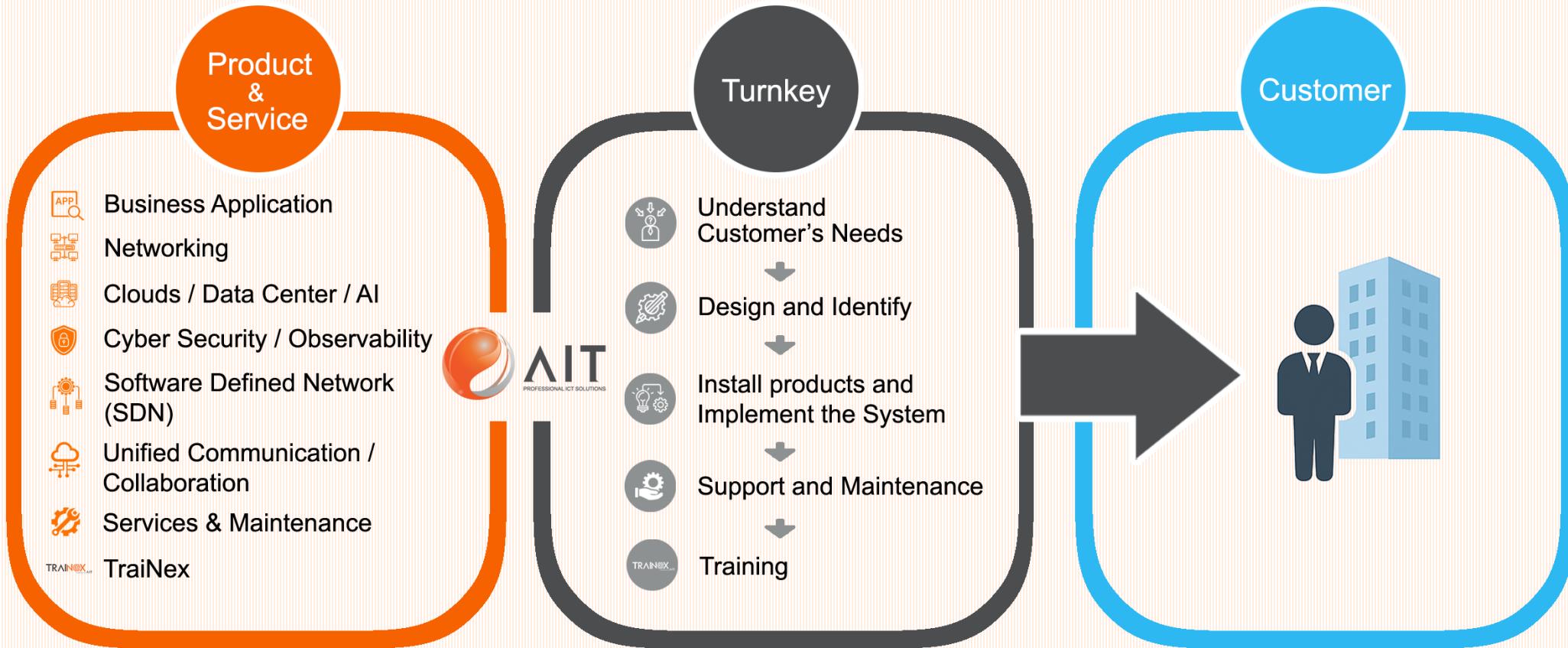
SEVP – Corporate Affairs & President Office



Sureerat P.

SEVP - Finance

Our Services



AIT is a leading systems integrator (SI) and ICT solution provider in Thailand, providing services in both the private and the public sector. Our service provides turnkey project including project consulting, project planning, system design, implementation, installation, maintenance and training.

Key Technology Partner

INFRASTRUCTURE



COMPUTING/STORAGE/CLOUD



Hewlett Packard
Enterprise

ORACLE VEEAM

bluegreen COHESITY



CYBER SECURITY



NEW TECHNOLOGY

(AI, eKYC, Video Analytic, PDPA)



BIG DATA/DATA ANALYTIC



Partner Awards

2025



"Digital Transformation Partner
of the Year Award"



"Veeam Value-Added Reseller
Platinum Level"

2024



1. FY24 Partner of the Year.
2. FY24 Collaboration Partner of the Year.
3. FY24 Public Sector Partner of the Year.
4. FY24 Service Provider Partner of the Year.
5. FY24 Customer Experience Partner of the Year.
6. 2nd Runner Up Secure Network Partner Perfect Pitch 2025



1. Top SASE Partner of the Year 2024
2. Best Performance in Public Sector Space 2024
3. Partner of the Year 2024

AIT Certification



Gold Integrator

CCNA: 125



Associate Level

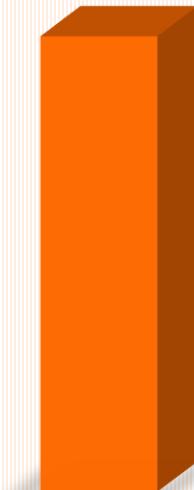
CCNP: 168



Professional Level

CCIE = 36

- CCIE-COLLA: 4
- CCIE-EI: 7
- CCIE-EW: 4
- CCIE-DC: 6
- CCIE-S: 4
- CCIE-W: 1
- CCIE-SP: 10



Expert Level

Project Management by PMI



Project Management Institute.



Project Management Professional



Certified Associate in Project Management

18

15



Microsoft
CERTIFIED
Professional


CERTIFIED NETWORK SECURITY ENGINEER


NetApp®
CERTIFICATION PROGRAM



ORACLE
Certified Professional

Our Customers

Enterprise



Government Agency



State Enterprise



Financial Service Industry



Service Provider



Agenda

1

Company Overview

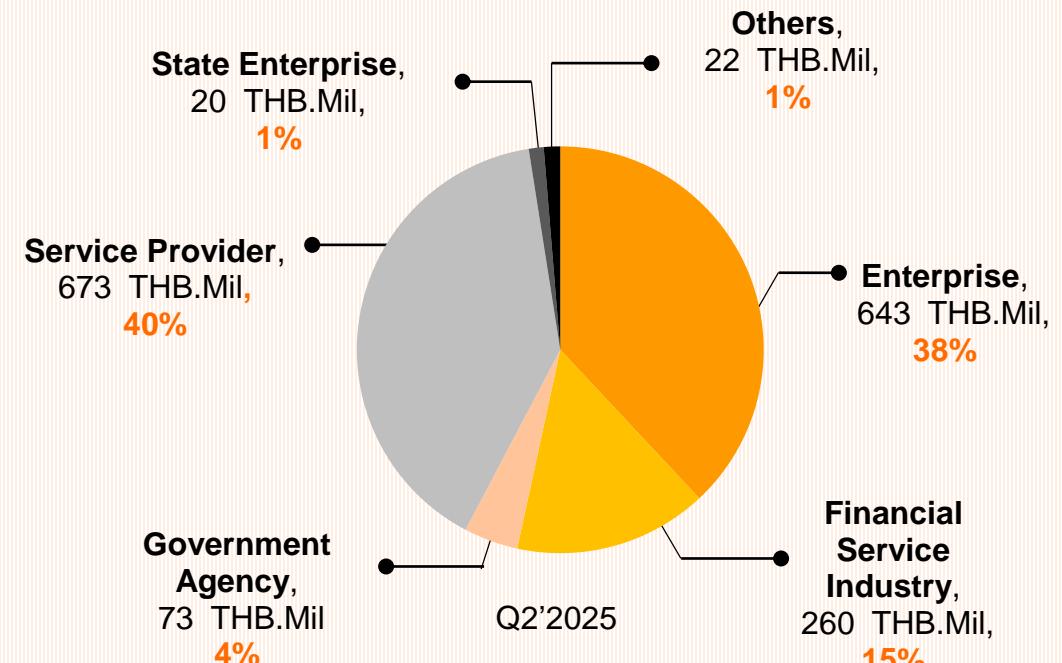
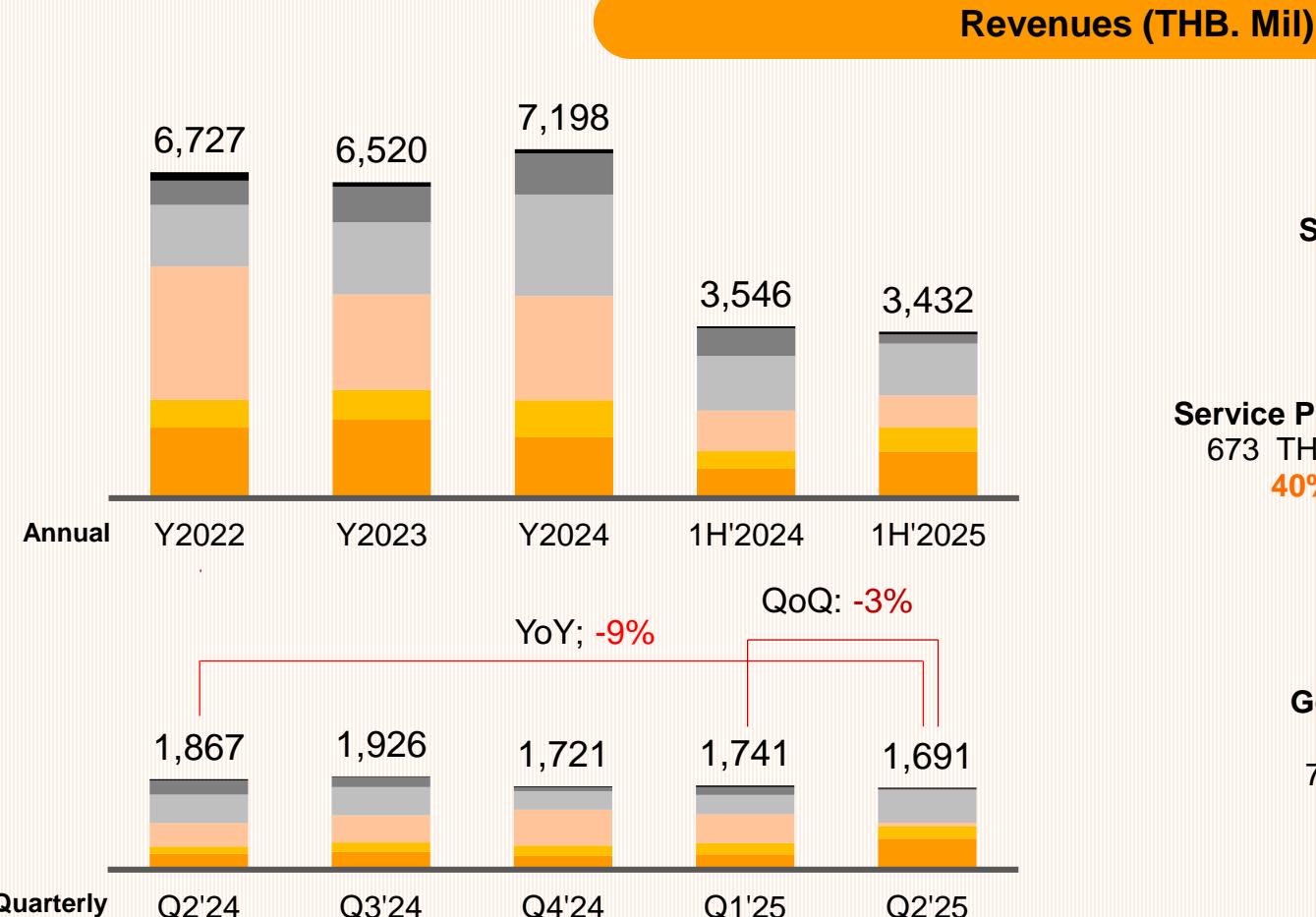
2

Financial Highlights Q2-2025

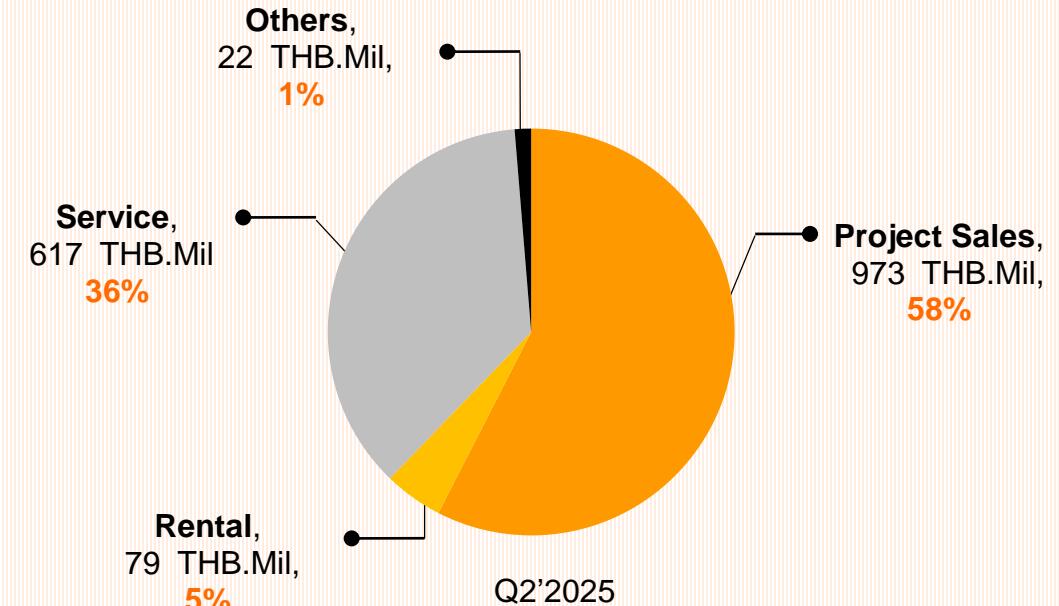
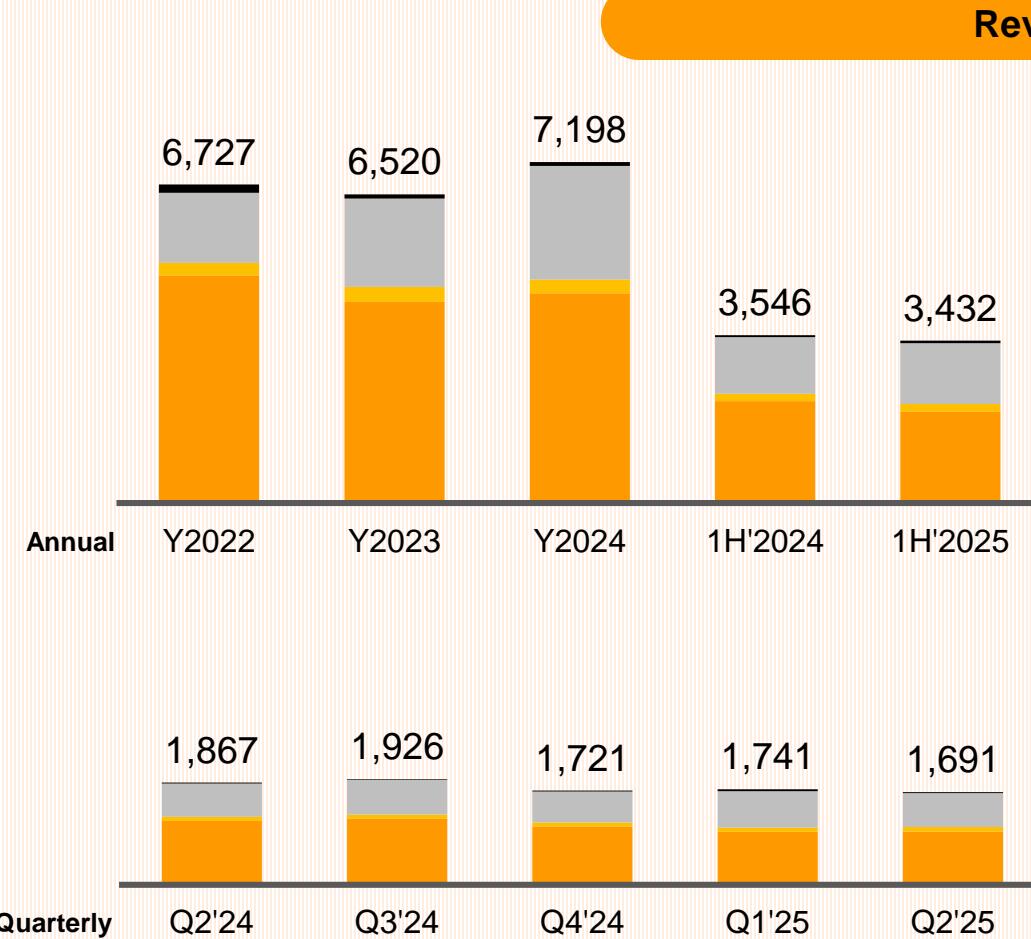
3

Business Outlook

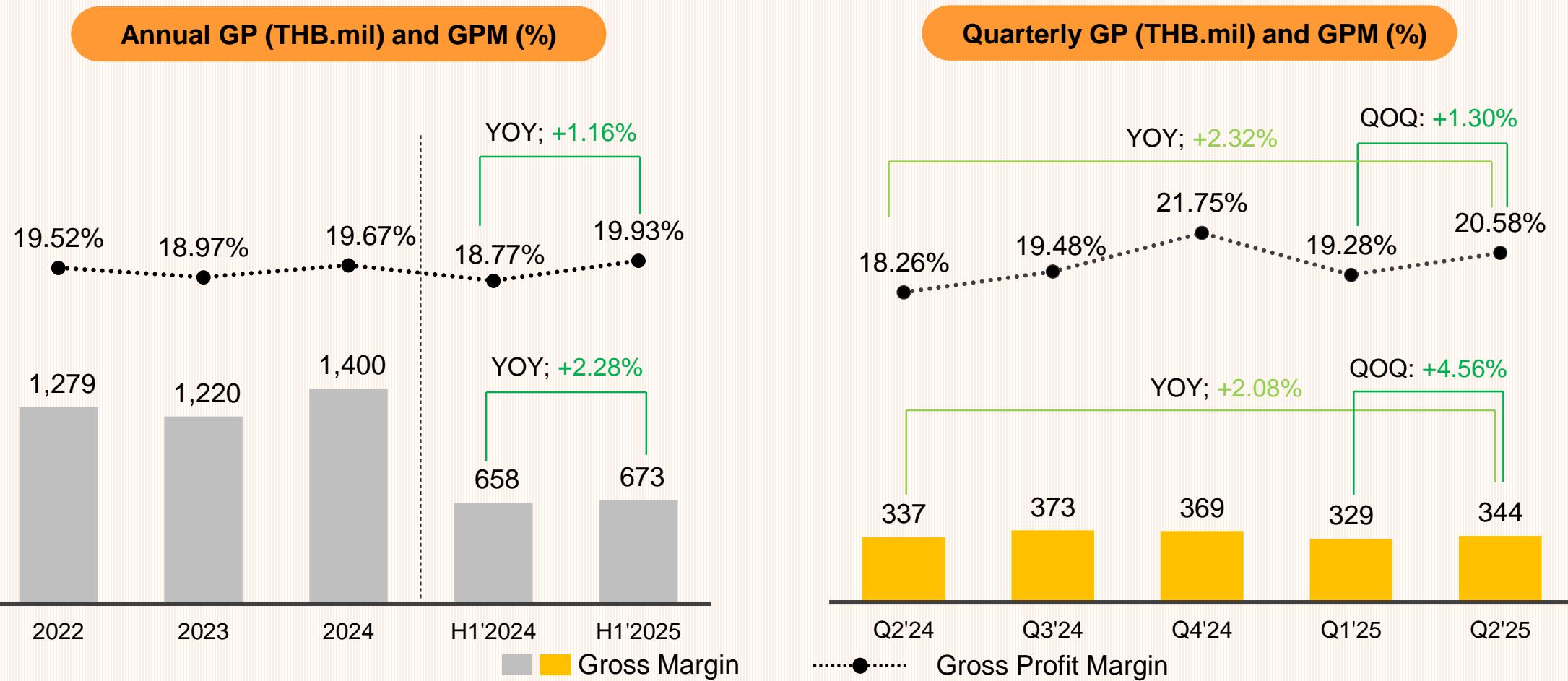
Total Revenues by Customer



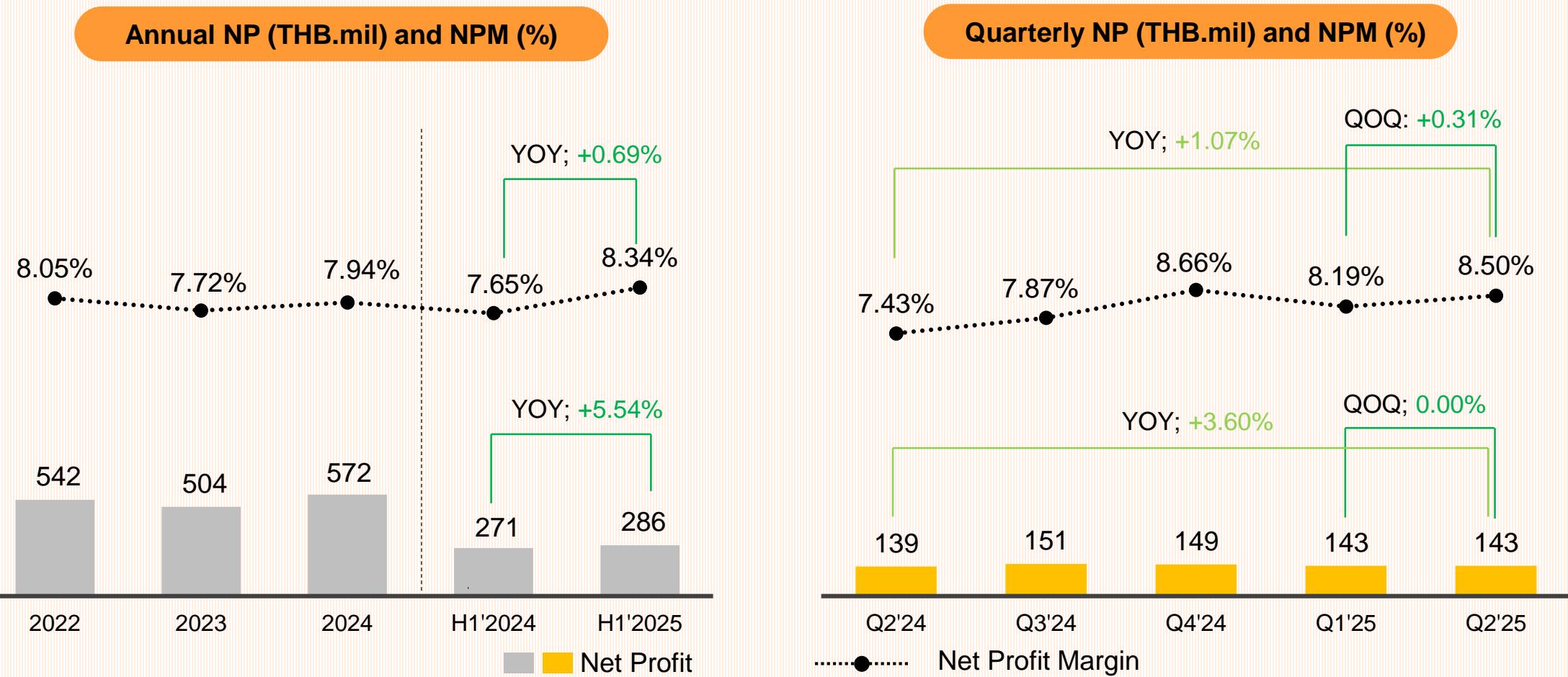
Total Revenues by Sources



Gross Profit

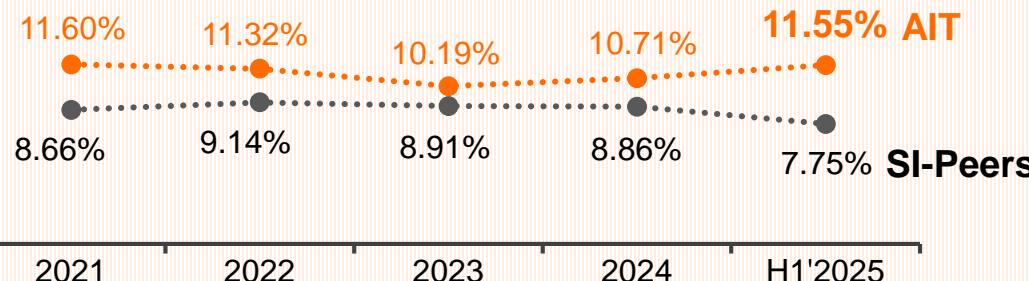


Net Profit

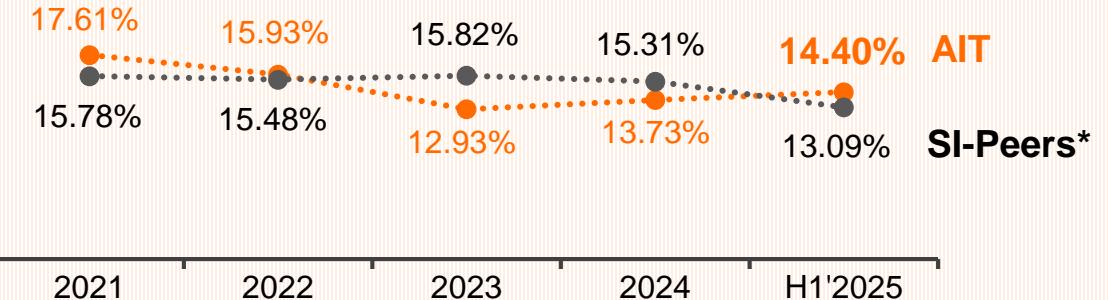


Financial Ratio

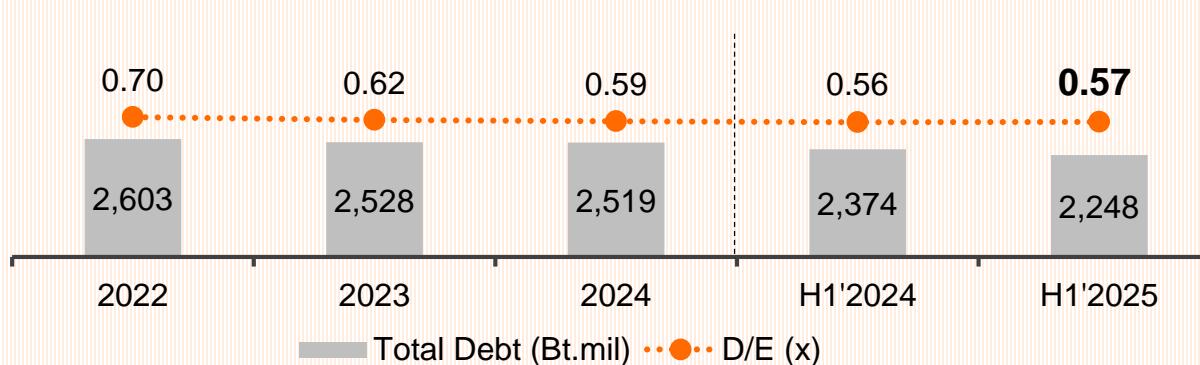
Return on Asset (%) ; ROA



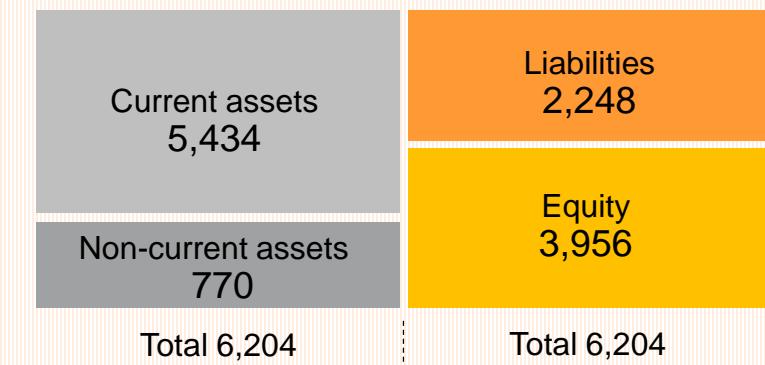
Return on Equity (%) ; ROE



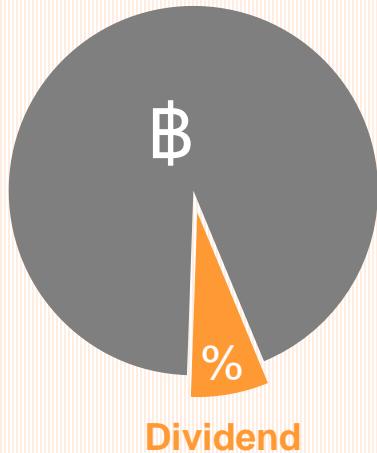
Total debt (Bt.mil) and D/E ratio (x)



Financial Structure Q2'2025 (THB.mil)



Interim dividend*

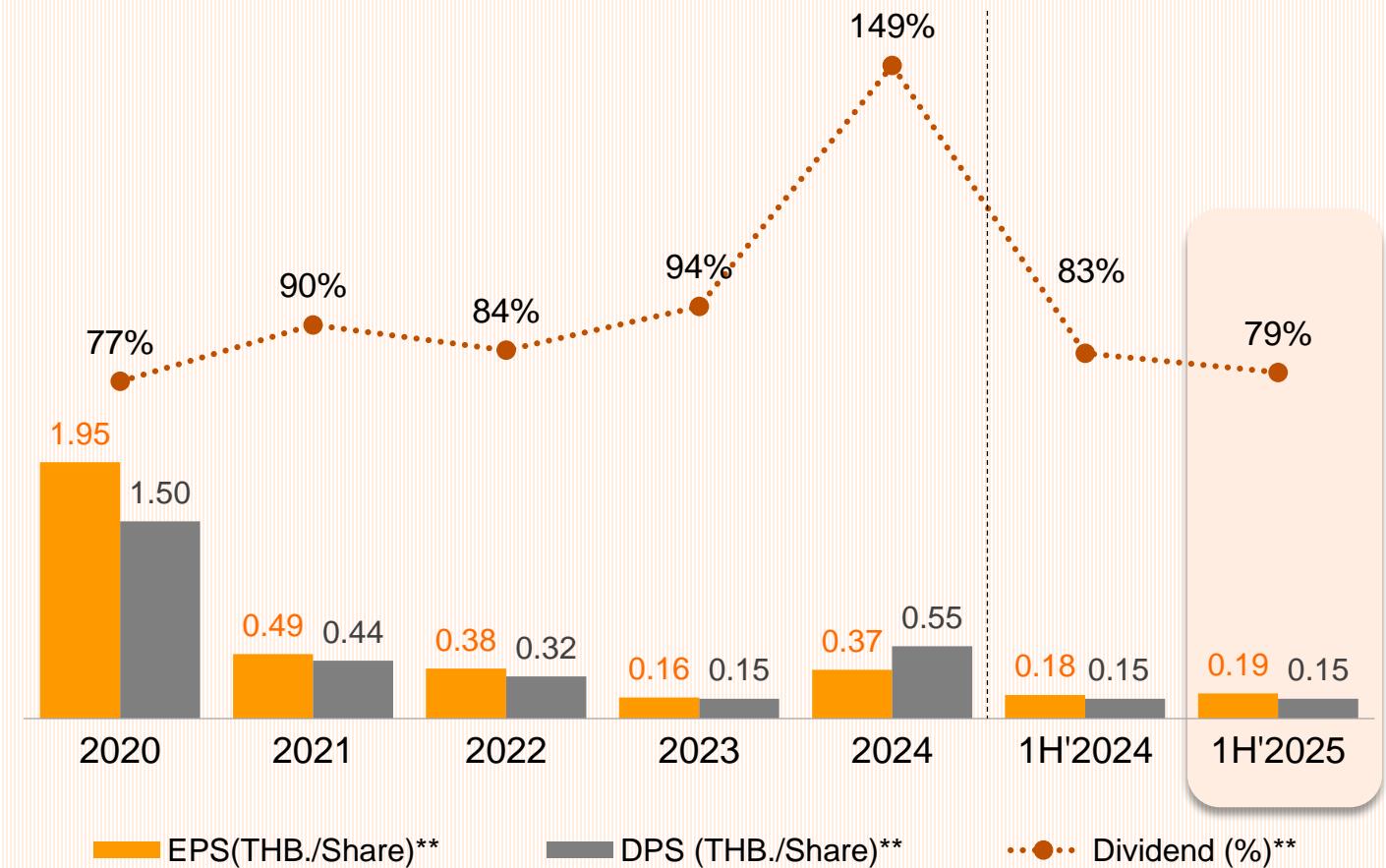


0.15 Baht

The Company will pay an interim dividend at the rate of **0.15** Baht (Fifteen satang).

XD: **21 August 2025**

Dividend Payment: **5 September 2025**



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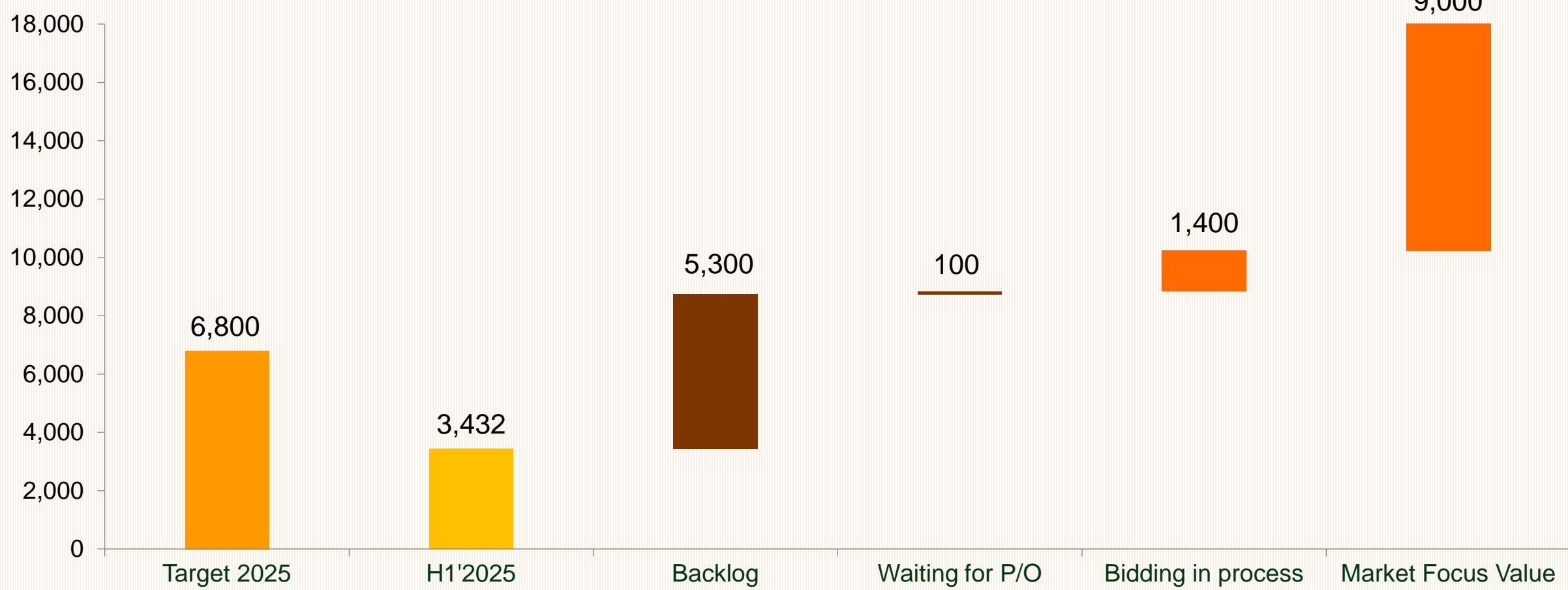


**Revenue
Target**

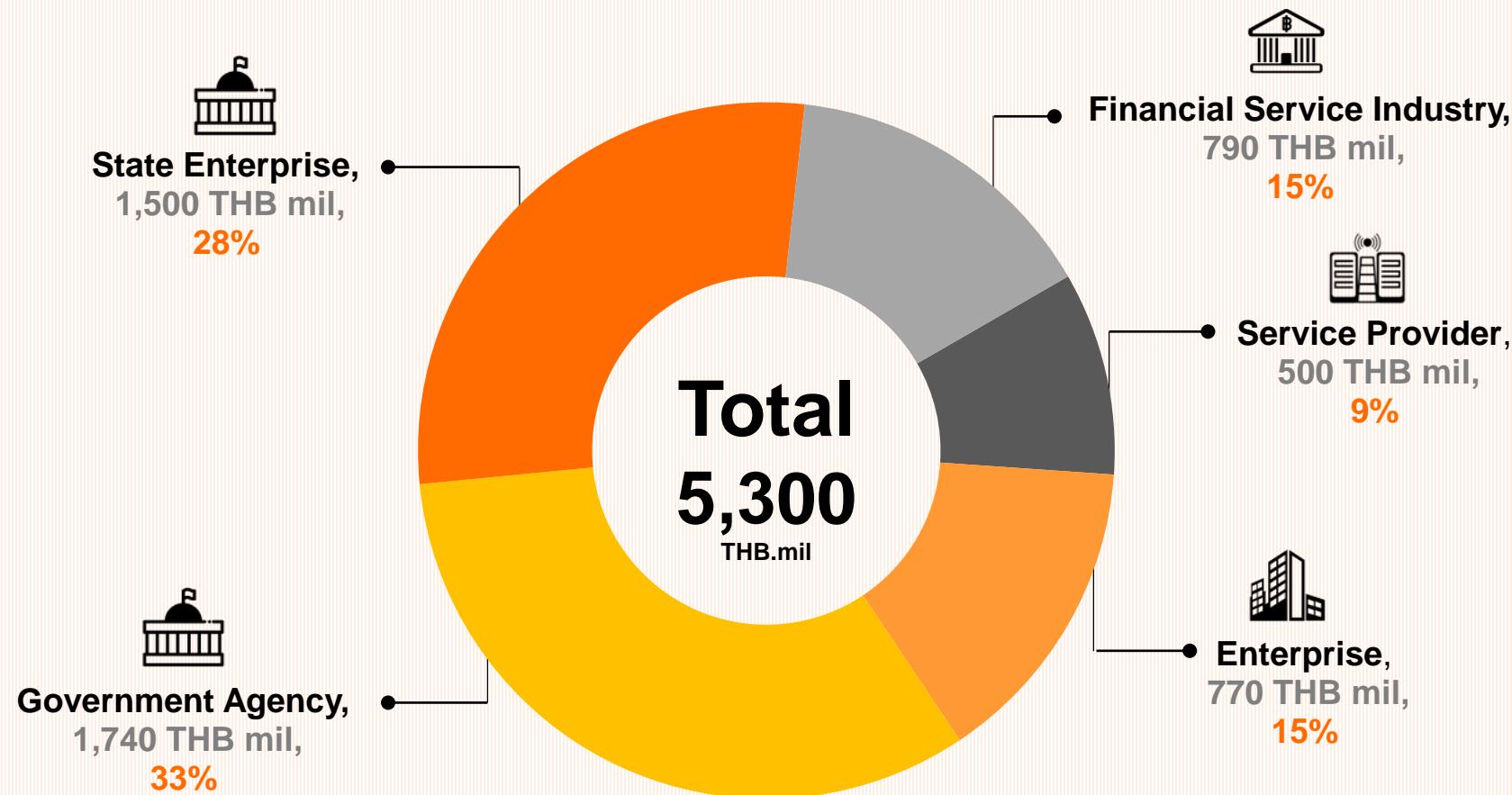
**6,800
Mil.Baht**

AIT's Outlook 2025 – 2026

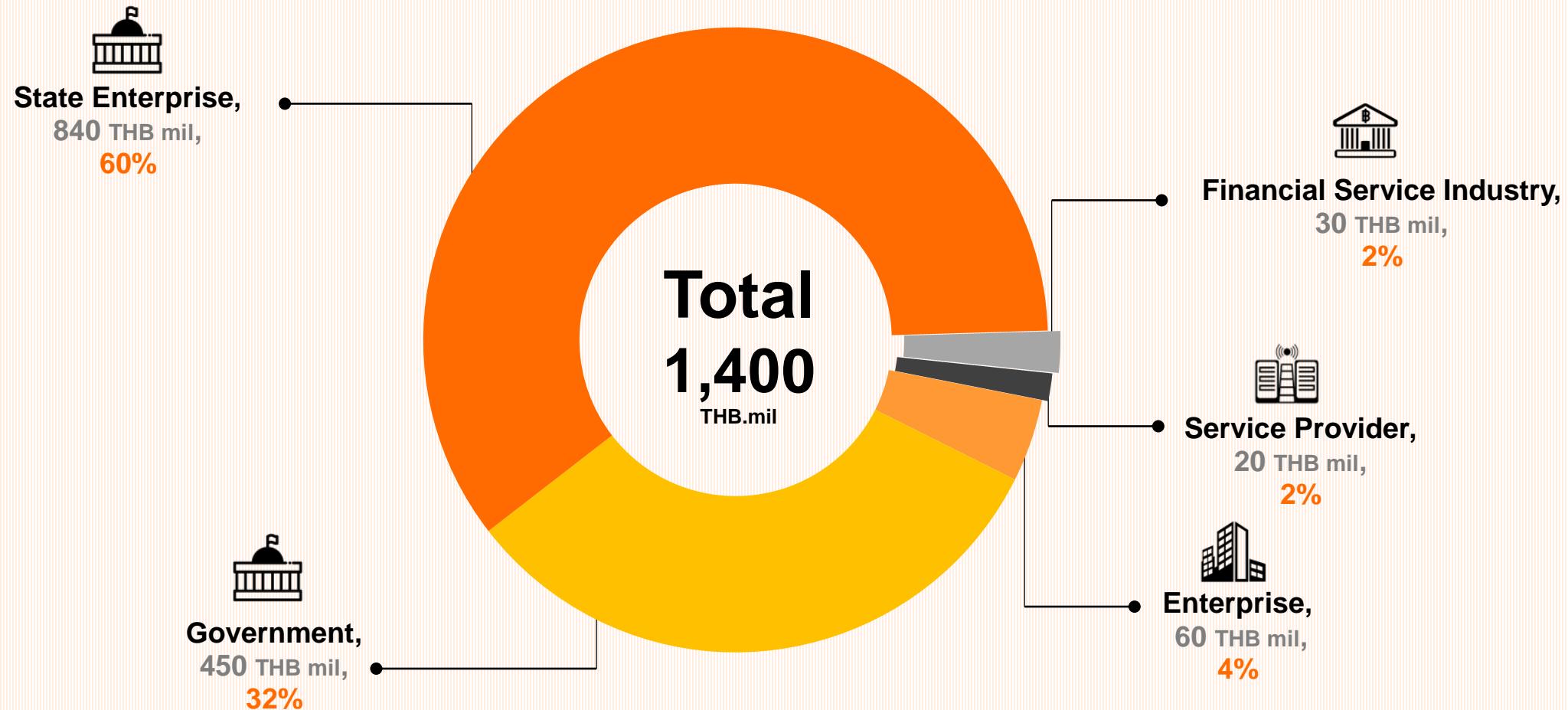
Million Baht



Project in Backlog



Bidding in Process



“Lifelong Trusted Partner”

Thank you

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